

### A Real Estate Investment Company







# CONTRACTOR PARTNERSHIP GUIDE

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### Who Are We?

If you are a general contractor with high ethical and work standards who is looking to develop a long-term relationship with a well-established real estate development firm that will provide you with a steady stream of work and pay you a fair price for the work you do—when you complete it, not weeks or months later—then we are looking forward to meeting you soon.

Anchored Homes, LLC is a professional, full-service real estate solutions firm that buys and sells properties throughout the Space Coast. We specialize in buying distressed homes at a significant discount and renovating and reselling them. Founded in 2016, Anchored Homes is excited to be part of the area's renaissance and we aspire to continue contributing to the economic rejuvenation of the Space Coast and its neighborhoods.

Since its inception, Anchored Homes has passionately pursued our goal to help hundreds of people in our community find an answer to their real estate needs.

#### **Important Facts About Anchored Homes**

- Experienced in solving real estate problems and helping homeowners find solutions to their real estate needs
- Ability to make cash offers for houses and create fast, hassle-free transactions, closing in as little as 10 days

#### COMPANY LEADERSHIP AND TEAM

At Anchored Homes, our team is highly motivated, knowledgeable, ethical and resourceful. Qualified to handle any real estate transaction, our dedicated team is committed to helping people with their real estate needs and making successful deals happen. We have the expertise to navigate any transaction and the integrity to follow up on our promises.



JP Kilduff Founder/CEO



**Tracey Jones**Director of Operations

### Who Are We?

#### COMMITMENT TO EXCELLENCE



When a passion for real estate is combined with talented individuals who have an uncompromising drive to succeed, amazing things will happen. At Anchored Homes, it's our goal to not only have a positive effect on ourselves and our families - but also to inspire, motivate and create lasting change in everyone we encounter. We will treat our clients, partners and team members with respect at all times; bringing a genuine enthusiasm for real estate, and possessing a natural instinct to help people. We are guided by our Core Values, Mission Statement and Philosophy

Core Values

**Service:** We exist to serve. Our service is to the people that we interact with on a daily basis and the communities that we have the ability to rejuvenate.

**Commitment:** We are committed to the actions and inactions that lead to the success of personal and organizational goals.

**Integrity:** We hold ourselves and the people that we work with to the highest standard of honesty. We do the right thing because it's the right thing to do.

Mission Statement

To relieve the burden of helplessness and hopelessness for distressed homeowners through genuine interactions and educated problem solving.

#### **Philosophy**

A rising tide raises all ships.

### **Short & Long Term Renovation Goals**

As well-established real estate professionals, we are in this business for the long haul. We place a high priority on developing long-term relationships with our customers and our contractors so that we all achieve our goals.

#### **SHORT TERM GOALS**

Our short term goal is to aggressively expand the presence of our business in surrounding markets. Each year for the past 5 years we have surpassed our residential redevelopment goals. Our current annual projection is to renovate two or more homes a month and acquire a new rental property. Rehab budgets on our projects range anywhere from \$5,000 on a rental property to \$125,000 on a full rehab. Typical project timeframes generally run from 1-4 months. Our goal is to turn around our projects at a rapid pace so we can get paid as quickly as possible and use those profits to immediately start on the next rehab. This ensures that we and our contractor teams have a steady supply of work.

#### **Our 5-10 Year Vision**

- Continue our annual residential redevelopment program.
- Pursue commercial projects such as apartment building acquisitions and land development.
   With our management skills and background in the development industry, our natural progression will expand us into the community-development arena.
- Purchase small tracts of land and develop residential communities throughout the Space Coast. To accomplish this long-term goal, it will be imperative that we develop strong relationships with contractors who have a like-minded goal of expansion.

#### **LONG TERM GOALS**

Our long term goal is to grow our operations into multiple target markets across the country in the coming years.

What this means for you is we will create a growing stream of rehab projects for our contractors to work on long into the future, providing our affiliated contractors with a reliable source of projects for many years to come.

#### **INVESTMENT & REDEVELOPMENT STRATEGY**

Our business strategy—which has proven to be very successful for us—is to purchase undervalued 1-8 unit residential properties, renovate them to a highly desirable condition, and sell these properties directly to single-family homebuyers or investors as quickly as possible after completion.

### **Short & Long Term Renovation Goals**



To generate value, we focus on aggressive project management coupled with the use of highly skilled and professional independent contractors to complete our renovations. In addition, we employ proactive marketing tactics to pre-sell our properties during the rehab stage instead of waiting until the project is complete. This gives us a head start that often enables us to sell our properties before the paint has even dried on them. Successful execution of these strategies rely on the high quality of work performed by our contractors, which is why we put such a high premium on finding the best contractors in the area and then developing long-term, mutually beneficial win-win relationships.

#### **Why Our Model Works**

- Speed and efficiency in the rehab process
- Community appreciation
- Integrity of product delivered to the marketplace
- Quality of workmanship
- Mutual respect for everyone's time involved

#### **COMMUNITY VISION**

We actively strive to increase homeownership opportunities within the communities we redevelop, and improve the quality of life for the people who live in them by providing quality homes for a reasonable price.

### Why Contractors Love Working With Us

We work hard to create positive and productive mutually beneficial relationships with our affiliated businesses and contracting teams. We strive to assist in the business development of our contracting teams with a goal of mutual growth and continued, long-term success. The use of our proven construction rehab system results in a more predictable and efficient process which consistently creates a superior product and increased profit for our contractors.

Here are just a few of the benefits of working with Anchored Homes:



#### WE LOVE TO PAY OUR CONTRACTORS

Let's get this straight right up front: Unlike some companies you may have worked with in the past, we love to pay our contractors. Really. We know you've got a business to run and bills to pay—so do we. We understand that when you complete a payment milestone that you want to get your payment as soon as possible. And we know that it's in our interest to have a committed, happy contractor as a partner. So we will pay you—and pay you promptly—as the work is completed in the stages laid out at the onset of the project.

#### A STEADY STREAM OF WORK

Our business strategy is to purchase distressed residential properties, and then renovate and sell them to retail homebuyers and landlords. We have a dedicated acquisition team constantly scanning the market for properties that meet our investment profile. Our acquisitions specialists only get paid when we purchase a home, so they are highly motivated to find properties giving us a steady supply of projects for you and your team. We also work with a national group of investors who provide us with the funding we need to finance our aggressive approach to buying, rehabbing, and selling properties in short timeframes. This resource of funds allows us to buy properties quickly and consistently.

### Why Contractors Love Working With Us



#### WE'LL HELP YOU CREATE NEW BUSINESS

We pride ourselves on having a strong foundation of real estate knowledge and training. Our core business lies within our systems, education, and knowledge of the real estate industry. We didn't just become a real estate investor overnight. We have spent thousands of dollars on education and systems that allow us to be successful in this business and do it the right way the first time. We actively share our knowledge with our contractors, providing them with the information they need to help develop their own businesses and create long-term success—for themselves and for their workers. Renovating several homes a month generates tons of old and new clients asking for renovation advice, and more important, a "Good Contractor." We believe wholeheartedly in recommending the people who help support our growth and would gladly recommend you and your team.

#### WE'LL MAKE YOUR LIFE EASIER

We have a proven system in place with a pre-determined Scope Of Work containing all the details of the renovations in one spot, making life much easier for our contractors. We select all the materials that will go into our homes, and we clearly lay out everything that we want done by our contractors, so that they can focus on doing the work they do best—contracting. Working within our system will allow you to move from job to job, and not have to worry about where your next job is coming from. We always hear from our contractors that one of the best things about working with Anchored Homes is how every component in the Scope of Work is line-itemed, and materials often even have the associated SKU# and where to purchase it included. We know time is money for both of us, so we do the extra work on the front end to make sure our budgets and timeframes are very accurate.

#### SCOPE OF WORK - 3 bed/1 bath Single Family Home

#### PROJECT INTRODUCTION & INTERVIEW:

This project will consist of the following services: major renovations including removal of all flooring, lighting, doors, kitchen and bathrooms and replace with new. Convert the old garage into Master Bedroom with Bathroom

#### **CONTRACTOR OVERVIEW:**

Licensed contractors were hired to complete all renovations.

#### **DEMO (EXTERIOR):**

- Remove damaged window casing
- Remove damaged soffit
- Remove damaged fascia
- Remove shingles and damaged decking
- Remove antenna
- Remove playset
- Remove pool
- Remove debris

#### **GENERAL (EXTERIOR):**

- Pressure wash entryway and driveway
- Cleanout gutters and repair where needed
- Install Charcoal Black Architectural 30 year NKO shingles
- Install Nautical Blue Siding over existing siding
- Paint shutters according to paint scheme
- Replace all screens
- Replace address plague
- Paint existing front door according to paint scheme
- Paint foundation according to paint scheme
- Install Montara Satin Nickel Single Cylinder Door Handleset with Juno Entry Door Knob
   Featuring SmartKey Security on main front entry door (ensure all door locks are keyed alike)
   Home Depot 739922 (\$139)
- Install a Hampton Bay 1-Light White Outdoor Wall Lantern Sconce <u>Home Depot -</u> **250399 (\$14.97)**
- Install a Ring 720P Wi-Fi Video Wired and Wireless Smart Doorbell Camera <u>Home</u> <u>Depot - 1001477568 (\$99)</u>

#### SCOPE OF WORK - 3 bed/1 bath Single Family Home

#### **Exterior- Cont'd Pictures**









Paint Scheme
All paints are Sherwin-Williams (or Anchored Homes approved alternative)

Type of Paint	Location	Color Code	Finish
Master Hide	,g-	B30WV5151 White	Flat
	All Interior Trim & Doors	B31W2651 White	Semi Gloss
ProMar 200 Semi-Gloss	Bathrooms & Kitchen	SW 7073 Network Gray	Semi Gloss
ProMar 200 Semi-Gloss	Living Room, Dining Room, Halls, Bedrooms	SW 7073 Network Gray	Satin
	Entry Doors and Shutters	Black	Semi Gloss
	Front porch and stone	White	

#### SCOPE OF WORK - 3 bed/1 bath Single Family Home

#### LANDSCAPE:

- Remove all weeds and leaves in the front and back yard.
- Remove all debris in the front and back yard.
- Install natural border flower bed from front porch to the left corner of the house
- Install 6 green shrubs and 6 colorful flowers/plants and black mulch





#### **INTERIOR:**

#### DEMO:

- Remove all flooring throughout
- Remove all interior doors
- Remove all interior lighting
- Remove all blinds and window treatments
- Remove all electrical outlets, switches and faceplates
- Demo kitchen
- Demo both bathrooms

#### **GENERAL:**

- Paint walls, ceiling, trim and doors according to paint scheme
- Install new vinyl plank floors Khaki Oak 6 in. W x 36 in. L Luxury Vinyl Plank Flooring Home Depot -1001789733 (\$1.79/sqft)
- Install all new trim throughout
- Install 2 panel interior doors and closets
- Instal Hugger 52 in. LED Indoor Brushed Nickel Ceiling Fan with Light Kit in living room Home Depot -1002269802 (\$49,97)
- Install Envirolite10 in. Brushed Nickel/White LED Ceiling Low-Profile Flush Mount lighting where needed Home Depot 206479450 (\$27.19)
- Install Halo H750 6 in. Recessed Lighting Housing for New Construction Ceiling and LT56 LED Retrofit Downlight Kit (4-Pack) Home Depot 1002217002 (\$73.37; 4-pack)
- Install Defiant Naples Satin Nickel Bed/Bath Privacy Door Lever Home Depot 534868 (\$18.97)

#### SCOPE OF WORK - 3 bed/1 bath Single Family Home

#### **Interior- Cont'd Pictures**











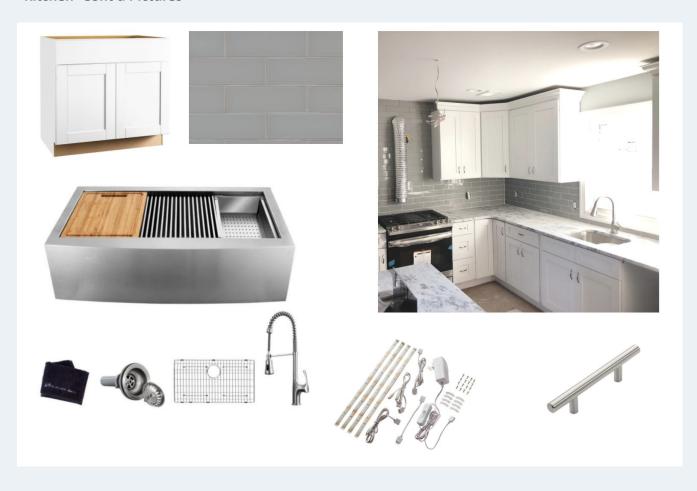


#### **KITCHEN**

- Install white soft close shaker cabinets according to plans
- Install 3 in. (76 mm) Satin Nickel Arch Drawer Center-to-Center Pull (6-Pack) Home Depot -1003606223 (\$20.95)
- Install white with gray vein granite countertops
- Install MSI Oyster Gray 4 in. x 12 in. Glass Gray Subway Tile backsplash Home Depot 1005428380 (\$3 per sq ft)
- Install polyblend #381 bright white non-sanded grout for backsplash Home Depot 122863 (\$11.47 per 10lb box)
- Install stainless steel appliances: refrigerator, dishwasher, electric range and over-the-range microwave; same brand.
- Install Halo H750 6 in. Recessed Lighting as per plans
- Install Commercial Electric 12 in. (30 cm) linkable single color indoor led flexible tape light kits under cabinets; install on a switched outlet Home Depot 1001813972 (\$43.97)
- Install Glacier Bay All-in-One Apron-Front Farmhouse Stainless Steel 33 in. Single Bowl Workstation Sink with Faucet and Accessories Home Depot 308278011 (\$389)
- Install fire extinguisher per code
- Install walk in pantry if possible; if not possible, install shelving in the water heater closet
- Install water line for refrigerator (regardless of fridge type)
- Replace switches and outlets with white GFI.
- Install Leviton 3.6A USB Dual Type A In-Wall Charger with 15 Amp Tamper-Resistant Outlets, White in Kitchen where GFI is not required Home Depot 1000045206 (\$21.95)

#### SCOPE OF WORK - 3 bed/1 bath Single Family Home

#### **Kitchen- Cont'd Pictures**



#### SCOPE OF WORK - 3 bed/1 bath Single Family Home

#### **BATHROOM:**

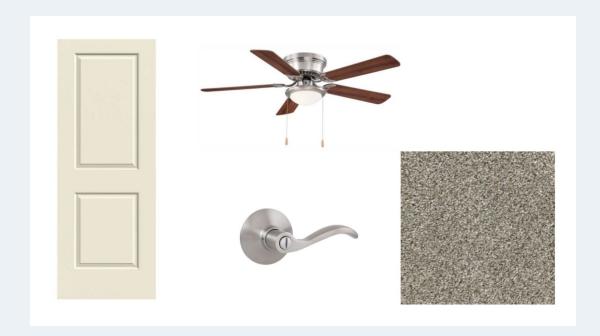
- Install MSI 12 in. x 24 in. Carrara Polished Porcelain Floor Tile Home Depot 1000047213 (\$1.99/sqft)
- Install polyblend #381 bright white sanded grout for floor tiles Home Depot 123848 (\$13.98 /10lb box)
- Install MSI Oyster Gray 4 in. x 12 in. Glass Gray Subway Tile horizontally on walls Home Depot 1005428380 (\$3/sqft)
- Install polyblend #381 bright white non-sanded grout for shower wall tiles Home Depot 122863 (\$11.47/10lb box)
- Install a 12" x 24" recessed box/niche in shower area
- Install Sterling Store+ 5 ft. Left-Hand Drain Rectangular Alcove Bathtub in White Home Depot 1002637722 (\$229)
- Install Delta Foundations Single-Handle 1-Spray Tub and Shower Faucet in Brushed Nickel (Valve Included) Home Depot 1000017557 (\$109)
- Install Glacier Bay Sandhill 30.5 in. W Bath Vanity in White with Solid Surface Vanity Top in Silver Ash with White Sink and Mirror Home Depot –1004619594 (\$249)
- Install Hampton Bay Tavish 3-Light Brushed Nickel Vanity Light with Frosted Shades Home Depot 261370 (\$39.97)
- Install Glacier Bay Mandouri 4 in. Centerset 2-Handle LED High-Arc Bathroom Faucet in Brushed Nickel Home Depot - 1001376006 (\$69)
- Install a Glacier Bay 2-piece 1.1 GPF/1.6 GPF High Efficiency Dual Flush Complete Elongated Toilet in White Home Depot 215583 (\$99)
- Install Delta Everly 3-Piece Bath Hardware Set with Towel Ring/Toilet Paper Holder and 24 in. Towel Bar in Brushed Nickel Home Depot 1002753373 (\$69.98)
- Install one 4 in. White Integrated LED Recessed Retrofit Ceiling Mount Light Fixture over shower Home Depot 1000030196 (\$40.89)
- Install a Hampton Bay 70 CFM No Cut Ceiling Mount Exhaust Bath Fan Home Depot 1002075193 (\$29.97)
- Paint walls, ceiling, trim and doors according to paint scheme



#### SCOPE OF WORK - 3 bed/1 bath Single Family Home

#### **BEDROOMS:**

- Install new carpet Home Decorators Collection Clareview Color Eastglen Texture Home Depot 1002251495 (\$1.73/sqft)
- Install new brushed nickel hardware on bedroom and closet doors
- Install new baseboard and trim where needed
- Install new 2 panel composite pre-hung interior door where needed
- Clean and service windows (replace screens if damaged/missing)
- Instal Hugger 52 in. LED Indoor Brushed Nickel Ceiling Fan with Light Kit Home Depot 1002269802 (\$49.97)
- Install white wire shelving in closets
- Paint per color scheme



#### SCOPE OF WORK - 3 bed/1 bath Single Family Home

#### **PLUMBING:**

- Install all new plumbing per code
- Reroute plumbing for new upstairs laundry room
- Inspect all existing fixtures, drains, lines repair/replace as needed
- Inspect water heater and make sure it is installed up to code
- Ensure there is a pressure regulator, or install one if there isn't one and make sure the water pressure is between 60-90 PSI
- Check all drain lines & repair/replace as needed
- Install water line for refrigerator (regardless of fridge type)

#### **ELECTRICAL:**

- Install new outlets & switches (white rocker switches)
- Install Leviton 3.6A USB Dual Type A In-Wall Charger with 15 Amp Tamper-Resistant Outlets, White in Kitchen where GFI is not required *Home Depot 1000045206 (\$21.95)*
- Check all wiring & replace where needed, per code
- Run electric upstairs for new laundry room
- Install recessed lighting in the living room, kitchen, and bathrooms as per scope of work
- Install smoke and Co2 detectors per code



#### **HVAC:**

- Inspect and service existing HVAC system. Replace if necessary.
- Install white return vents and supply grilles
- Install Google Nest Learning Thermostat 3rd Gen in Stainless Steel <u>Home Depot 1001534130 (\$249)</u>



# **Past Projects**

#### **ANCHORED HOMES RENOVATION PROJECTS**

One of the unique benefits of working with our company is that you will have access to our renovation experience. Occasionally, we sell houses that are not included in our completed renovation portfolio. If interested in purchasing a home in need of any renovations, it's important to know how to identify the renovation costs associated with improving the home. When working with our company, you can rest assured that we have the specialized knowledge and expertise to accurately estimate repairs and assist buyers with the renovation process. Below is a snapshot of some of our recent projects.



#### **BEFORE**



**AFTER** 

# **Past Projects**

#### **ANCHORED HOMES RENOVATION PROJECTS**

Here are just a few of our past rehab projects:



#### **BEFORE**

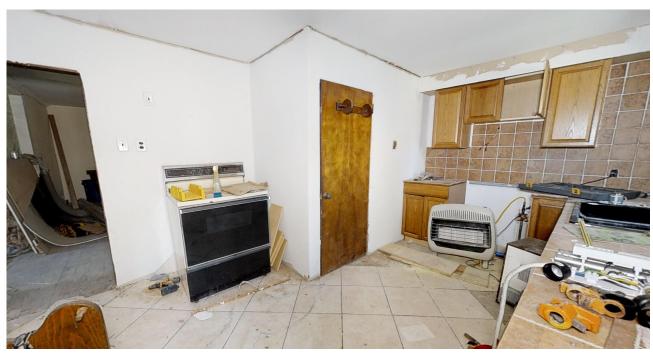


**AFTER** 

# **Past Projects**

#### **ANCHORED HOMES RENOVATION PROJECTS**

Here are just a few of our past rehab projects:



**BEFORE** 



**AFTER** 

## Type of Contractor We're Looking For

An ideal contracting partnership consists of four main components: a consistent work ethic, superior workmanship, maintained job sites, and a passion to achieve a high-quality finished product.



#### THE IDEAL FIT FOR US

We're looking for professional contractors who have high standards, with a team of reliable subcontractors who do quality work, and who have been in business for some time—with the track record and references to prove it. Here are some things we're looking for in our contractors:

- Fully licensed with licenses up to date. Same with their subcontractors.
- Insured—including worker's comp, liability—with a minimum limit of \$1 million.
- Been in business in the area for at least three years.
- Has a consistent crew of subcontractors.
- Keeps worksite clean and maintained.
- Can provide a list of references, with current contact information.
- Belongs to the Better Business Bureau or one of the national associations of builders or carpenters.
- Provides written warranties of a year or more for their work.
- Is structured as a corporation or LLC.
- A reputable company with no history of lawsuits.
- Has financial resources—able to float material cost until work is complete and ready for draw.

#### WE WORK ON VOLUME

Our strong financial backing allows us to aggressively pursue multiple homes every month through our acquisitions department. The fact that we work on this volume will keep you and your subcontractors busy throughout the year and ensure that you get paid quickly and consistently. There's nothing worse than losing good subcontractors because you can't keep them busy. When you find a quality employee, just like us you don't want to lose them. Our steady-volume approach will save you from headaches and hours wrapped up in finding and having to train someone new.

# Type of Contractor We're Looking For



#### THE GLASS IS HALF-FULL

We want contractors who have a positive, can-do attitude—sour grapes need not apply! We expect our contractors to be looking at the big picture and to understand the value of the long-term relationship and stability that we offer. As you know, unexpected circumstances happen on a job site. It's imperative that you, your team, and Anchored Homes are all able to see beyond these bumps in the road, be resourceful, and come up with a timely and amicable solution for everyone involved. Focus on what can be done, not on what can't!

#### **WE ALWAYS PULL PERMITS!**

To ensure that our projects are done right and that buyers feel comfortable that the work was done correctly, we always pull permits. Permits protect both the contractor and us as the owner. If a contractor has a problem with that, then we won't be working together.

#### Onerate



We are experienced, ethical real estate professionals, with a very high level of organization as a result of the proven system that we follow for our projects. Our approach makes our contractors' lives easier because everything is clearly laid out, ensuring everyone is on the same page from the very beginning. You can focus on what you're great at—contracting—and we can focus on finding more homes to renovate.

There are six critical documents that we require for all of our projects. To work with us, you will need to complete them.

#### **Six Critical Document**

- 1. Independent Contractor Agreement
- 2. Exhibit A Scope of Work
- 3. Exhibit B Payment Schedule
- 4. Exhibit C Indemnification, Hold Harmless, & Insurance Agreement
- 5. Contractor Final and Unconditional Waiver of Lien
- 6. IRS W-9 Form (for-end 1099)

#### Onerate

#### INDEPENDENT CONTRACTOR AGREEMENT, CONTINUED

This agreement	is entered into on this	day of	, 20	by and between	("Contractor") and
, a	limited liability company	("Client")	for serv	rices to be rendered	d at
	commence work on or before. This work shall be complete.		before	, 20 , 20	and will perform same
Contractor and	Client hereby agree to the	following	:		

- 1.Independent Contractor: Contractor and Client intend this Agreement to be one of independent contractor and client. Accordingly, Contractor retains the sole right to control or direct the manner in which the services prescribed herein are to be performed. Subject to the foregoing, Client retains the right to inspect, to stop work, to prescribe alterations, and generally to supervise the work to insure its quality and conformity with that specified in this Agreement. Contractor and Client understand that it is the Contractor's sole and complete responsibility to pay all employment taxes, including Federal and State withholding taxes and Social Security, and to obtain insurance, including worker's compensation coverage and public liability insurance and property damage insurance arising out of or relating to this Agreement. Contractor warrants that upon signing of this agreement that Contractor has obtained all stated and necessary insurance and that it will be kept in full force and effect until the completion of the work contracted for herein. Terms of this agreement shall apply to and encompass all services rendered by any/all sub-contractors performing services on behalf of the contractor. To the fullest extent permitted by law, the Contractor shall indemnify and hold harmless the Client, Client's representatives, agents and employees from all claims, losses, damages and expenses, including attorney's fees arising out of or resulting from the performance of the work, provided that such claim, loss, damage or expense is caused in whole or in part by any negligent act or omission of the Contractor, anyone directly employed by them or anyone whose acts they are liable for, and attributes to bodily injury, sickness, disease or death, mold growth, or to injury to or destruction of tangible property (other than the work itself) including any resulting loss of use, regardless of whether or not it is caused in part by a party indemnified above.
- **2.Services Provided:** Contractor agrees to perform the services listed in this contract (as contained in Exhibit "A", attached hereto and made a part hereof by reference) on behalf of the Client. Services must be performed up to satisfactory standards as approved by the Client.
- **3.Project Cost Estimate**: Pre-construction estimates for construction costs and coordination are Dollars, (\$ ) for the services rendered. The Contractor will make every effort possible to keep costs of construction within stated budget and in an event the costs surpass estimates, the Contractor will follow the rules of change orders, stated in this document.
- **4.Taxes and Building Permits:** The Contractor understands and agrees that he shall be responsible for all taxes, fees and expenses imposed directly or indirectly for its work, labor, material and services required to fulfill this contract. The Contractor is responsible for all permits pertaining to the law, ordinances and regulations where the work is performed. Copies of all permits and approvals shall be submitted to the Client prior to start of work.
- **5.Inspections:** Contractor is responsible for arranging all building inspections, meeting with the Inspectors, and passing all required building inspections. Contractor will be responsible for the cost of any re-work resulting from a failed inspection.

#### Onerate

#### INDEPENDENT CONTRACTOR AGREEMENT, CONTINUED

- **6. Clean-up:** Contractor will be responsible for cleaning up the job on a daily basis, including all generated construction debris, drink cans, food wrappers, and/or any other trash. If it becomes necessary, the Contractor will be back charged for appropriate clean up by deducting clean up costs from payments. A special emphasis will be put on clean up at the end of each working week to allow for viewings by prospective clients.
- 7. Client Approval: Client will approve Contractor services on the following basis:
  - a. The services meet all governing building codes.
  - b. All required building permit inspections have been completed and passed.
  - c. All work will be completed up to Client's standards and subject to Client's approval
  - d. The services have been completed including all final punch list items.
- 8. Invoicing and Payments: See payment schedule as contained in Exhibit "B", attached hereto and made a part hereof by reference. All payments shall be made upon reaching established Benchmarks and Milestones listed in the payment schedule, Exhibit "B".
- 9. Change orders: Contractor understands and agrees that no change orders or contract additions will be made unless agreed to in writing by Client. If any additional work is performed and not covered in this contract, the Contractor proceeds at his own risk and expense. No alterations, additions, or small changes can be made in the work or method of the performance, without the written change order signed by the Client and Contractor.
- 10. Cancellation: Client reserves the right to cancel any of the services in this contract which have not been completed by contractor within the specified time frame. Client also reserves the right to cancel, at any time, any of services in this agreement which have not yet been started by the Contractor. No compensation will be due for tasks not completed.
- 11. Penalties: Contractor agrees to a reduction in payment, or if any payment has already been made, Contractor agrees to reimburse to Client the sum of \$ each week Contractor delays completion beyond , 20 Completion date shall be adjusted for change orders as agreed between Contractor and Client.
- **12. Warranty:** Contractor warrants all services for one year after completion, If any item develops a problem within one year of completion, Contractor agrees to repair it within three (3) business days of being notified by Client, at no additional expense to Client.
- **13. Waiver:** Failure of Client to insist upon strict compliance of any of the provisions of this agreement shall not constitute a waiver of any violation, nor shall any partial payment outside of the "payment schedule" be deemed as a waiver of any of the Client's rights to strict compliance with any of the terms of this agreement.
- **14. Address:** Contractor herewith provides to Client the true and correct residence address, home phone number, and Federal Employer Identification Number or Social Security Number.

#### Onerate

#### INDEPENDENT CONTRACTOR AGREEMENT, CONTINUED

15. Arbitration: In the event of a dispute between the parties to this AGREEMENT, whether or not resulting in litigation, or if any action at law or in equity, including an action for declaratory relief or arbitration, is brought to enforce or interpret the provisions of this AGREEMENT, the prevailing party (as determined by the court, agency or other authority before which such suit or proceeding is commenced) shall, in addition to such other relief as may be awarded, be entitled to recover attorney's fees, expenses and costs of investigation as actually incurred (including, without limitation, attorneys' fees, expenses and costs of investigation incurred in appellate proceedings, costs incurred in establishing the right to indemnification, or in any action or participation in, or in connection with, any case or proceeding under Chapter 7, 11 or 13 of the Bankruptcy Code, 11 United States Code Section 101 et seq., or any successor statutes).

16. Time is of the essence of this AGREEMENT.

17. Any rule of construction to the effect that any ambiguity is to be resolved against the drafting parties shall not be applied to the interpretation of this AGREEMENT.

**18.**Any rule of construction to the effect that any ambiguity is to be resolved against the drafting parties shall not be applied to the interpretation of this AGREEMENT.

19. Entire Agreement: There are no other agreements, promises or understandings between these parties except as specifically set forth herein. This legal and binding Agreement will be construed under Connecticut Law, will not be recorded and if not understood, parties should seek competent legal advice.

20. Special Stipulations: The following stipulations, if in conflict with any of the preceding, shall control: The Contractor and any/all subcontractors rendering services on behalf of the contractor waives his/her right to hold the client liable for any and all injuries occurring as a result of services rendered.

IN W	/ITNESS	WHEREOF,	all of t	the parti	es hereto	affix their	hands and sea	ls.
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Client: Date: Contractor: Date: Social Security or Federal ID #:

#### Address:

EXHIBIT "A" SCOPE OF WORK

EXHIBIT "B" PAYMENT SCHEDULE

**EXHIBIT "C" INDEMNIFICATION INSURANCE AGREEMENT** 

EXHIBIT "D" FINAL PUNCH LIST (upon completion of items in the SCOPE OF

WORK) Cost for services and labor rendered is: \$

Total cost for the services contained in this agreement including labor and materials is: \$

#### Onerate

#### **EXHIBIT A – SCOPE OF WORK**

Anchored Homes, LLC 4329 Chastain Dr. Melbourne, FL 32940

PROJECT ADDRESS: CONTRACTOR:

JOB SUMMARY: Single Family – First floor update and second floor dormer addition

**Please Note:** We are looking for speed with efficiency, cleanliness of job site, and an overall professional well finished product. The project is to be completed from the outside in. Quote should include all labor and materials including hauling and removal of unwanted and unused construction debris. Lastly, before inspection of the property for final punch list the home should be prepped with a thorough cleaning of all windows and floors to the owner's satisfaction.

Please fax contractor price quote to the attention of @

The last page of this scope of work entitled "Quote Itemization" must be filled out appropriately and submitted with all quotes.

By taking on this job you understand and agree that you are responsible for cutting the grass when needed and/or shoveling snow on all sidewalks and walkways while on the project.

Obtain any and all permits needed to complete job.

EXTERIOR:	EX.	TI	ΕI	RI	0	R	:
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1.

**OUT BUILDINGS:** 

1

LANDSCAPING:

1.

INTERIOR:

1.

Paint scheme: EXAMPLE: Navajo eggshell walls, white trim, white ceilings, white closets, white doors Purchase all paint thru \_\_\_\_\_\_ from \_\_\_\_\_ (XXX)XXX-XXXX

COLOR	NAME	PRODUCT CODE
Navajo Eggshell	Gold Eggshell Navajo Wall	Z8291
Ceiling White	Gold Flat Super 1-Coat White	Z8100
Trim White	Gold Semi-Gloss Super 1-Coat White	Z8300

FINAL PUNCH LIST (as itemized in the Final Punch List Form)

#### Onerate

#### **EXHIBIT B – PAYMENT SCHEDULE**

Anchored Homes, LLC 4329 Chastain Dr. Melbourne, FL 32940

PROJECT ADDRESS: CONTRACTOR:

Payment Schedule as follows:

PAYMENT #	DATE	AMOUNT (\$)
1st Payment		
Milestones and Benchmarks:		
2nd Payment		
Milestones and Benchmarks:		
3rd Payment		
Milestones and Benchmarks:		
4th Payment		
Milestones and Benchmarks:	·	
5th Payment		
Milestones and Benchmarks:	·	
6th Payment		
Milestones and Benchmarks:		
Final Payment (upon completion)		
Milestones and Benchmarks: COMPL	ETION OF FINAL PUNCH LIST AND FINAL	APPROVAL BY THE CLIENT
TOTAL:		
NOTES:		

#### Onerate

#### **EXHIBIT C – INDEMNIFICATION, HOLD HARMLESS, & INSURANCE AGREEMENT**

Anchored Homes, LLC 4329 Chastain Dr. Melbourne, FL 32940

**PROJECT ADDRESS:** 

**CONTRACTOR:** 

#### A. INDEMNIFICATION AND HOLD HARMLESS

To the fullest extent permitted by law, (Contractor) agrees to defend, indemnify and hold harmless (Owner), its/their officers, directors, agents and employees from and against any and all claims, suits, liens, judgments, damages, losses and expenses including reasonable legal fees and costs arising in whole or in part and in any manner from acts, omissions, breach or default of Contractor, in connection with performance of any work by Contractor, its officers, directors, agents, employees and subcontractors.

#### **B. INSURANCE**

Contractor hereby agrees that it will obtain and keep in force an insurance policy/policies to cover its liability hereunder and to defend and save harmless Owner in the minimum amounts of \$1,000,000 per occurrence (or another appropriate agreed upon amount) for personal injury, bodily injury and property damage.

Said Liability policies shall name Owner as additional insured and shall be primary to any other insurance policies.

Contractor will obtain and keep in force Workers Compensation insurance including Employers Liability to the full statutory limits.

Contractor shall furnish to the Owner certificates of insurance evidencing that the aforesaid insurance coverage is in force.

Project A	ddress:
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Contractor:

Authorized Signature: Date

#### Onerate

#### FINAL AND UNCONDITIONAL WAIVER OF LIEN

Anchored Homes, LLC 4329 Chastain Dr. Melbourne, FL 32940
PROJECT ADDRESS: CONTRACTOR:
KNOWN ALL PERSONS BY THESE PRESENT:
On this day of , 202_ the undersigned, has been paid in full by for the services rendered at doing business as
NOW THEREFORE LET IT BE KNOWN, that the undersigned hereby certifies that, except as listed below, they have been paid in full for all labor, materials and equipment furnished, for all work, labor and services performed in connection with the aforementioned agreement.
The undersigned does hereby waive and release any and all lien, or claim or right of lien on said above described building and premises on account of labor and materials, or both, furnished by the undersigned to, or on account of, the aforesaid agreement for said building or premises.  All appropriate sales taxes to the state of have been paid on materials, labor and installation.
EXCEPTIONS:
CONTRACTOR: ADDRESS:
BY Signature of Contractor
Subscribed and sworn before me this day of , 20 .

#### Onarata

(Rev. Depart	w-9 recember 2011) ment of the hRevenue Service	Request for Taxpayer Identification Number and Certificat	tion	Give Form to the requester. Do not send to the IRS.
	`	your income tax return)  garded entity name, if different from above		
page 2.		ox for federal tax classification:		
Print or type Specific Instructions on p	☐ Individual/sole  Corporation ☐ Limited liability ☐ Other (see inst	company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership	′	Exempt payee
See Specifi	Address (number, st	eet, and apt. or suite no.)	Requester's name and address (	optional)
	List account number	(s) here (optional)		
Par				
to avo	oid backup withhole ont alien, sole propi	propriate box. The TIN provided must match the name given on the "Name" ding. For individuals, this is your social security number (SSN). However, for ietor, or disregarded entity, see the Part I instructions on page 3. For other ter identification number (EIN). If you do not have a number, see <i>How to get</i> a number.	ra	

#### Part II Certification

Under penalties of perjury, I certify that:

- 1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and
- 2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and
- 3. I am a U.S. citizen or other U.S. person (defined below).

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the

Signature of U.S. person

Date <sup>8</sup>

#### **General Instructions**

Section references are to the Internal Revenue Code unless otherwise noted.

#### Purpose of Form

A person who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) to report, for example, income paid to you, real estate transactions, mortgage interest you paid, acquisition or abandonment of secured property, cancellation of debt. or contributions you made to an IRA.

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN to the person requesting it (the requester) and, when applicable, to:

- Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
  - 2. Certify that you are not subject to backup withholding, or
- Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person,

**Note.** If a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

**Definition of a U.S. person.** For federal tax purposes, you are considered a U.S. person if you are:

- An individual who is a U.S. citizen or U.S. resident alien,
- •A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States,
- An estate (other than a foreign estate), or
- A domestic trust (as defined in Regulations section 301.7701-7).

Special rules for partnerships. Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax on any foreign partners' share of income from such business. Further, in certain cases where a Form W-9 has not been received, a partnership is required to presume that a partner is a foreign person, and pay the withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S.

your allocable share of any partnership income from a U.S. trade or status and avoid withholding on your share of partnership income.

business is not subject to the withholding tax on foreign partners'

share of effectively connected income.

# **Taking the Next Steps**



If you're bidding on a renovation project, it is very important that we get a response back from you as soon as possible. We take our time parameters very seriously, and it's imperative we start out on the right path respecting everyone's time. We don't always take the "lowest" bid—our expectation is to find the best contractor, the one that delivers a winning combination of price, quality, and service. All three of these components are of equal importance to the success of our partnership.

We look forward to hearing from you soon.



# A Real Estate Investment Company